

Life. Centered.

### GRAND OPENING WEEKEND

MEDIA COVERAGE OCTOBER 22-25, 2015 Liberty Center, the \$350 million mixed-use development built in Butler County's Liberty Township, celebrated its official Grand Opening on October 22, 2015 with a ribbon cutting attended by some 300 local officials, business partners and community leaders.

With a proactive media relations program, the goal of Steiner + Associates was to tell the full story of the project of how Liberty Center would transform the region with retail and restaurants, apartments and offices.

This report demonstrates that the objectives were met. During the course of the Grand Opening Weekend from October 22 through October 25, 226 print, broadcast and online stories were published in local media outlets. These strategic placements resulted in 60 million impressions and \$1.7 million in TV coverage over four days.

### business



### Liberty Center open: 'Wow, what a dream'

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## **Dayton Daily News**























#### MORNING LIVE SHOTS FROM ALL FOUR TV STATIONS

On October 22 from 4:30 a.m. to 10 a.m., the four TV stations broadcasted live from Liberty Center.



**WLWT**Live: 5 to 7 a.m.



WCPO Live: 5 to 7 a.m.



**WKRC** Live: 5 to 7:30 a.m.



**FOX 19** Live: 4:30 to 10 a.m.

#### LIVE RADIO REMOTES

During the Grand Opening weekend festivities, Liberty Center hosted the top radio stations in the market for live remotes.



WGRR October 22



**Q 10 2**October 23



1530 ESPN October 25

"Wow, what a dream. Can you believe this? This is fantastic."

Christine Matacic,
 Liberty Township Trustee
 quoted in The Cincinnati
 Enquirer, October 23, 2015

# Leading Up to the Grand Opening of Liberty Center

Beginning last July through Grand Opening Weekend, a proactive media relations program was activated to cultivate and engage regional and trade media. Media releases were regularly sent to announce new tenants and construction milestones.

Additionally, three media events were held to provide project updates:

- May 2015: A media and local influencer breakfast was held to provide an update on Liberty Center and to announce Cincinnati Children's as the Founding Community Partner.
- September 2015: A media tour was offered on September 22, one month from the Grand Opening so media could tour and take photos/ videos of the project.
- September 2015: Yaromir Steiner and Beau Arnason of Steiner + Associates met with the Editorial Boards of The Cincinnati Enquirer and Business Courier to provide a project update.





"The extraordinary rise of Liberty Center in Butler County's Liberty Township promises to transform the commercial and residential landscape of the region. Liberty Center represents a symbolic tipping point."

- The Cincinnati Enquirer

